### An Interview with Matchmaker & Dating Coach, Toby Lieder

Single: "What is a Matchmaker Dating Coach, and what exactly do you offer?"

Toby: "I became a Dating Coach while matchmaking, realizing that many singles I work with struggle to articulate the most important qualities they are looking for in a spouse."

#### The Coaching Formula:

Toby: "After doing matchmaking for over 40 years, I developed a formula called 'The 5 Dealbreakers,' helping singles gain confidence and navigate their matchmaking search. This aids in identifying non-negotiable values, providing clarity, and understanding of their 'real core values' in a future spouse."

### **Coaching Session Example:**

Single: "Can you give me an example of a coaching session you most recently had with a single? What was their concern, and how did you help them?"

Toby: "This week, a 26-year-old girl shared her puzzling situation. She's been dating for 5 years, unable to pinpoint what might be going wrong. In coaching, I commended her for taking responsibility, emphasizing the importance of self-improvement, and gaining clarity in the matchmaking search. Together we discovered her 5 most important qualities that she needed but couldn't tap into till now."

#### **Coaching Process:**

Single: "Do you get this type of question often? What did you advise her? What is your process in coaching her through this puzzle?"

Toby: "Many singles blame the system without self-analysis. In coaching, we work on recognizing blind spots and gaining insights. The process involves a 2-hour session via Zoom.

### **Involvement with Matchmaking:**

Single: "Toby, when did you first start getting involved with matchmaking?"

Toby: "In 1977, as newlyweds, my husband and I started matchmaking, making over a dozen successful matches that first year. Motivated, I've remained actively involved all the years."

#### **Impact and Motivation:**

Single: "How does it feel knowing you are making a difference in people's lives?"

Toby: "It's exhilarating, knowing Hashem chose us to be messengers, bringing two souls together. The positive impact of successful matches is immensely rewarding, despite the frustrations! About 1/30 matches that are set up work out!

#### **Motivational Factors:**

Single: "What keeps you motivated despite the challenges?" Toby: "Focusing on the positive impact of successful matches. Every engagement is like finding a diamond in the rough. Coaching young singles also adds a new rewarding dimension by equipping them with the knowledge, clarity, and confidence to seek the right match for them personally".

# Messages After Coaching:

Single: "What message do singles come out with after an interview, having this Dating Coach session?"

Toby:

# Clarity:

They gain confidence, self-understanding, and most of all, clarity in navigating the matchmaking scene.

### Perspective:

Emphasis on the importance of these core values in maintaining a healthy perspective during marriage challenges.

#### Research:

They are encouraged to do thorough research before committing to a potential match. Check in *tobydatingcoach.com* for 31 open ended questions to ask when doing research.

#### The List:

Recommended to regularly review of their 5 dealbreakers before and after each date. As a foundational checklist.

### **Parental Involvement Tips:**

Single: "What can parents do to prepare and play a proactive role in their child's matchmaking?"

Toby:

### **Professional Profile Presentation:**

Assist them for a well-presented, professional looking profile. You never get a second chance to make a first impression.

#### **Matchmaker:**

Parents can hire a qualified and dedicated matchmaker/dating coach. Being in touch with matchmaker every 2 weeks.

#### **Investments for Parents:**

Proactive actions, such as a friendly monthly reminder WhatsApp blast with singles profile included, (only to close family and friends) to support their child's search.

#### **Singles Preparation Advice:**

Single: "What can singles do to prepare themselves for matchmaking?"

Toby:

# Forgiveness:

Singles are encouraged to resolving past conflicts to eliminate potential blockages. Think whom they might have possibly hurt.

### Friends and Family:

Judging potential suggestions favourably and giving fair chances, minimizing external influences. Be *melamed zchus*.

#### **Dress Code:**

Awareness of the importance of a professional and presentable appearance, Including rested up, clean car, tucked in shirt, etc.

### **Open-mindedness:**

Thinking 'out of the box' and being open to all possibilities. Past recommended ideas. The past doesn't equal the future.

# Distinguishing Acceptable 'Weaknesses', red flags:

Single: "How can we distinguish an acceptable 'weaknesses from an unacceptable one?"

Toby:

#### The 5 Dealbreakers:

Toby's method for recognizing and evaluating core values provides a guide to filter potential weaknesses. Making you more alert in looking out for red flags! Awareness is the key.

# **Engagement After Coaching:**

Single: "Do singles get engaged soon after coaching sessions?" Toby: "By singles gaining awareness, authenticity, and confidence with coaching, they navigate the dating scene more effectively, potentially leading to quicker engagements."

### **Closing Remarks:**

Single: "Thank you for your time answering our questions and the amazing service to all those that need you."

Toby Lieder: "Your welcome, my pleasure".

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